



WEL Nationwide E&S/Specialty Market Summary Edition 072018

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| <p>WEL States:</p> <p>50+ Units National Access All Risk Types</p> | <p>Coverages Details, Limits and Deductibles: Auto Liability to 1,000,000 – Deductibles for larger accounts General Liability to 1,000,000/2,000,000 Physical Damage Values to 150,000 - Deductibles to 25,000 Cargo to 500,000 - combined PD and CG deductible</p> | | |
| | <p>Account Sizes: Nationwide writes from 1 unit to fleets of more than 300 units with occurrence deductibles and sophisticated Risk Management Services provided for all accounts.</p> | | |
| | <p>Targeted and Prohibited Risk Characteristics: Most risks and hauling classes considered. WEL has access to Nationwide for 50+ units in most states. Frack haulers, logging classes prohibited.</p> | | |
| <p>1 unit & up Alabama Arkansas Mississippi Missouri Tennessee</p> | <p>Days to Reserve:</p> <p>90</p> <p>From Effective Date.</p> <p>Requirements for reservation:</p> <ol style="list-style-type: none"> 1. Proper App 2. Drivers with YOЕ & DOH 3. Loss Runs 4. IFTAs 4q 5. Equipment | <p>Additional requirements for quotation:</p> <p>MVRs for all drivers up to 50 units</p> <p>MVRs for no less than 50% of drivers for 50+ units</p> <p>Financials</p> <p>Narrative always helps</p> | <p>Pay Plans:</p> <p>Installments</p> <p>Annual Pay</p> <p>Revenue Reporting</p> <p>Mileage Reporting</p> <p>Unit Reporting</p> <p>Monthly Values</p> |
| | <p>WHY WEL for Nationwide?</p> <p>WEL acts as a general agent – not a broker. We analyze and prepare our submissions for a very experienced underwriting team. It is important that WEL properly analyze exposure, losses and drivers for every fleet.</p> <p>Our staffs have known each other in many instances for decades! The Nationwide E&S / Specialty folks are highly qualified and great business partners.</p> | | |

Email your submissions to quotes@welove.com

Always, you will receive a confirmation response from us no more than 119 minutes after your submission is received. If you do not receive a notification, call 800 334 9123 to inquire.