

WEL IAT Market Summary Edition 052018

<p>WEL States:</p> <ul style="list-style-type: none"> Alabama Arkansas Colorado Delaware Florida Georgia Maryland Mississippi North Carolina Ohio Pennsylvania South Carolina Tennessee Texas Virginia West Virginia 	<p>Coverages Details, Limits and Deductibles: Auto Liability to 1,000,000 – Deductibles and Excess Limits Available General Liability to 1,000,000/2,000,000 Physical Damage ACV subject to Stated Amount - Per occurrence deductibles to 25,000 Cargo to 250,000</p>		
	<p>Account Sizes: IAT writes from 1 unit to fleets of more than 300 units with occurrence deductibles and progressive loss control services. IAT is the sixth largest writer of Trucking risks in the United States.</p>		
	<p>Targeted and Prohibited Risk Characteristics: Most risks and hauling classes considered. All dumping, logging, mobile home hauling or hot shot risks are prohibited Non Fleet New Ventures considered with strict guidelines.</p>		
	<p>Days to Reserve all account sizes:</p> <p style="font-size: 48pt; text-align: center;">90</p> <p>From Effective Date. Requirements for Reservation: 1. Proper App is all we need for up to 10 units. 2. Drivers with YOE & DOH 3. Loss Runs 4. IFTAs 4Q 5. Equipment</p> <p>Additional requirements for quotation: MVR's for 50% of Drivers, Financials for 11+ units</p>	<p>BOR's are accepted with guidelines:</p> <p style="font-size: 48pt; text-align: center;">5</p> <p>Days to overturn.</p> <p>However, BOR must be received at least 10 days prior to the Effective date.</p> <p>No multiple quotes.</p> <p>Complete submission required with BOR.</p>	<p>Pay Plans:</p> <p>Installments</p> <p>Annual Pay</p> <p>Revenue Reporting</p> <p>Mileage Reporting</p> <p>Unit Reporting</p> <p>Monthly Values</p> <p>All pay plan endorsements are posted on our website</p>
	<p>WHY WEL for IAT? We have represented IAT since 2013. IAT Management and resource is very impressive WEL successfully reserves 97% of submissions to IAT. Our WELSafe report is available to you and all IAT insureds. IAT's Headquarters in Raleigh offers WEL a unique ability to meet face to face!</p> <p>Call us to learn more: 800 334 9123</p>		

Email your submissions to quotes@welove.com

Always, you will receive a confirmation response from us no more than 119 minutes after your submission is received. If you do not receive a notification, call 800 334 9123 to inquire.