

Overall Summary

35.27% Demand (Loads)

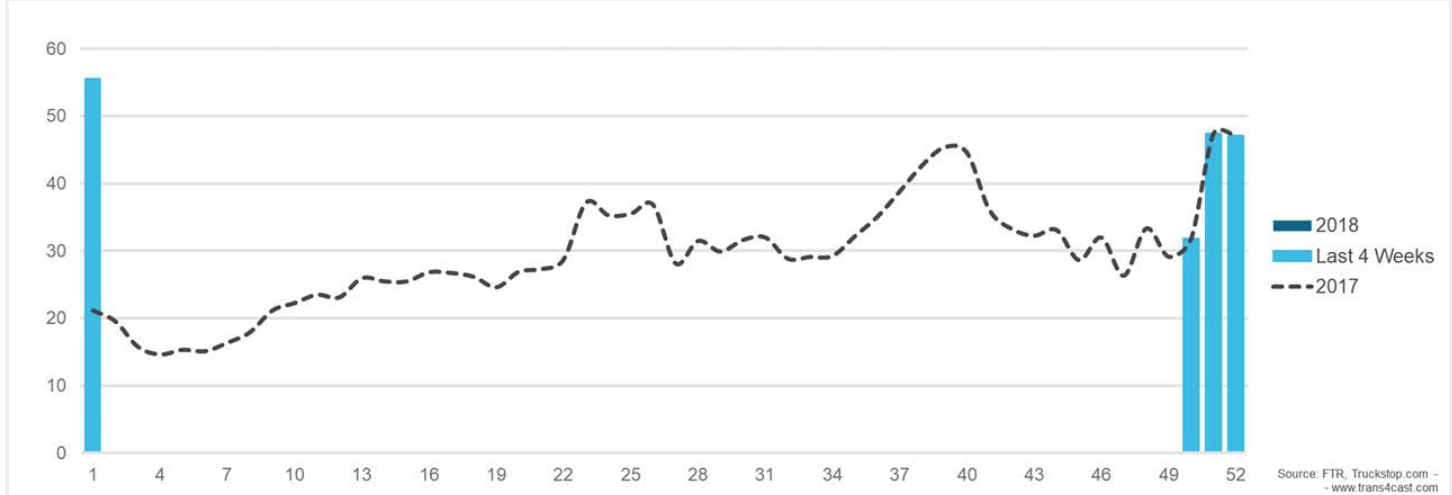
14.75% Supply (Trucks)

17.88% Market Pressure

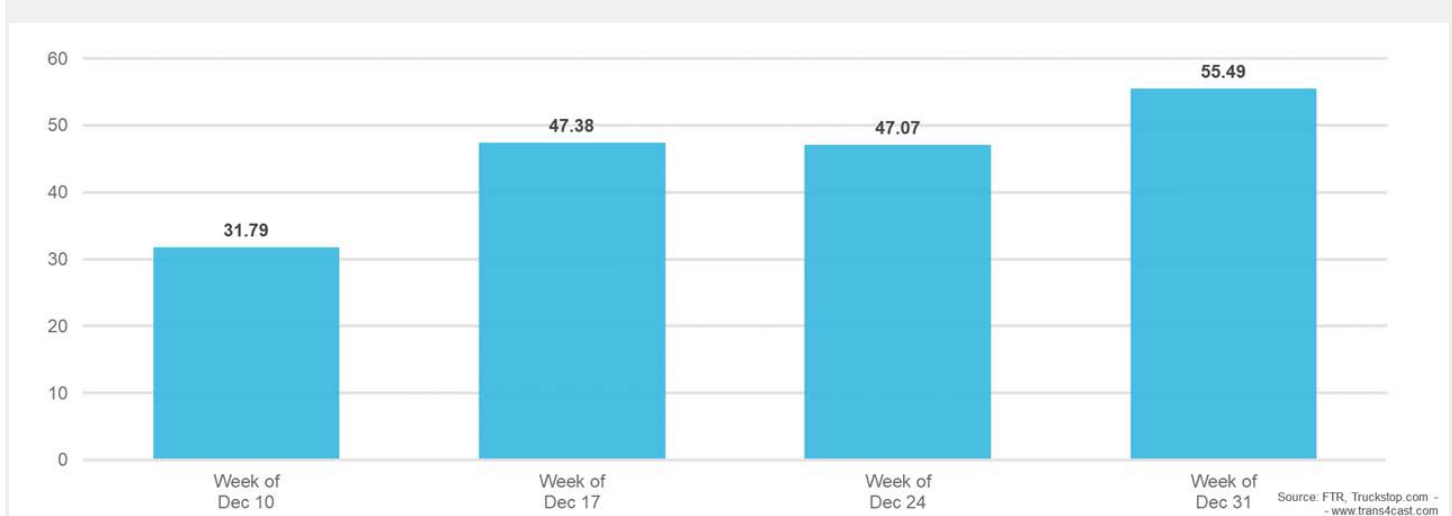
-1.84% Rates

Weekly Market Demand Index (MDI)

Up 8.4 points from the previous week.

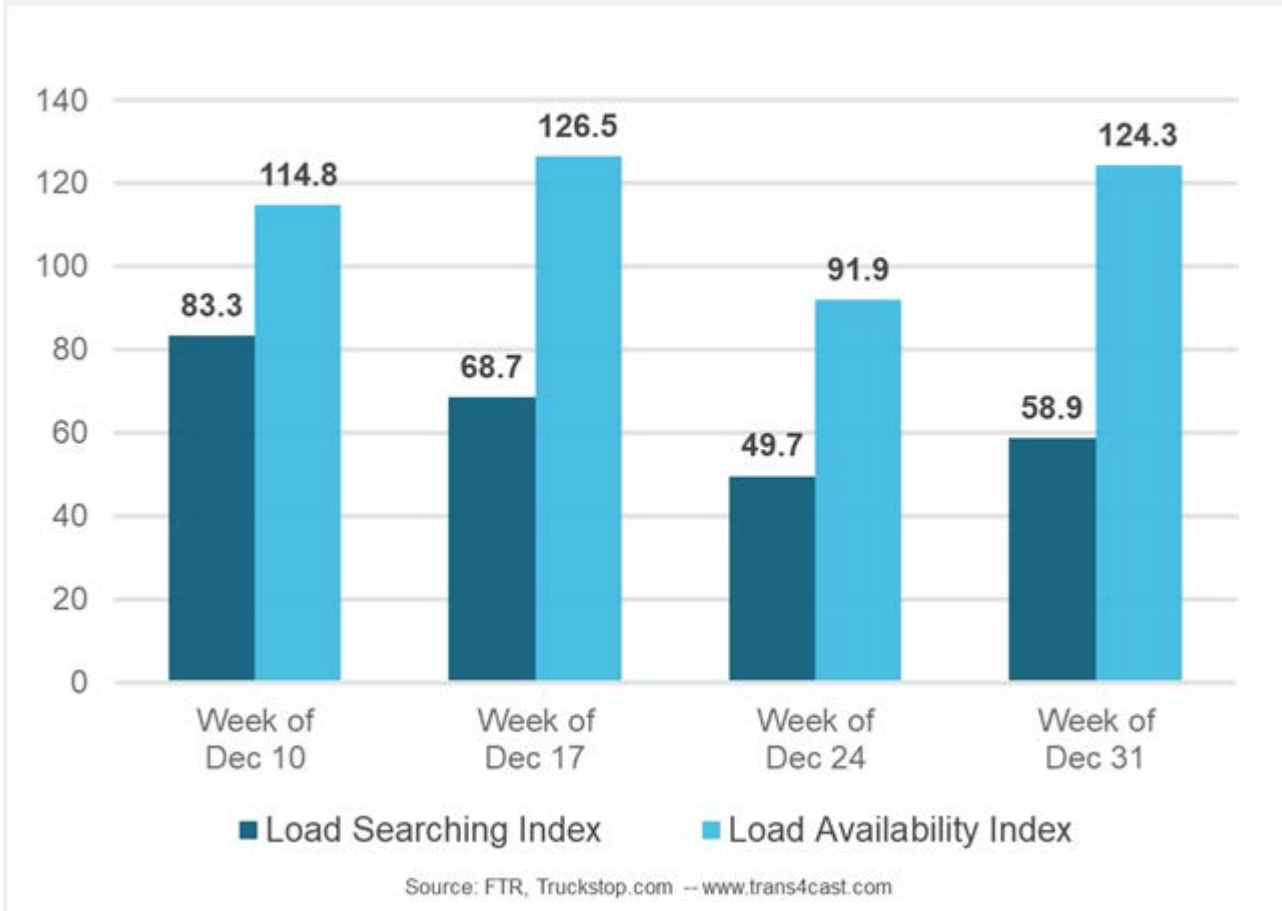


Last Four Weeks



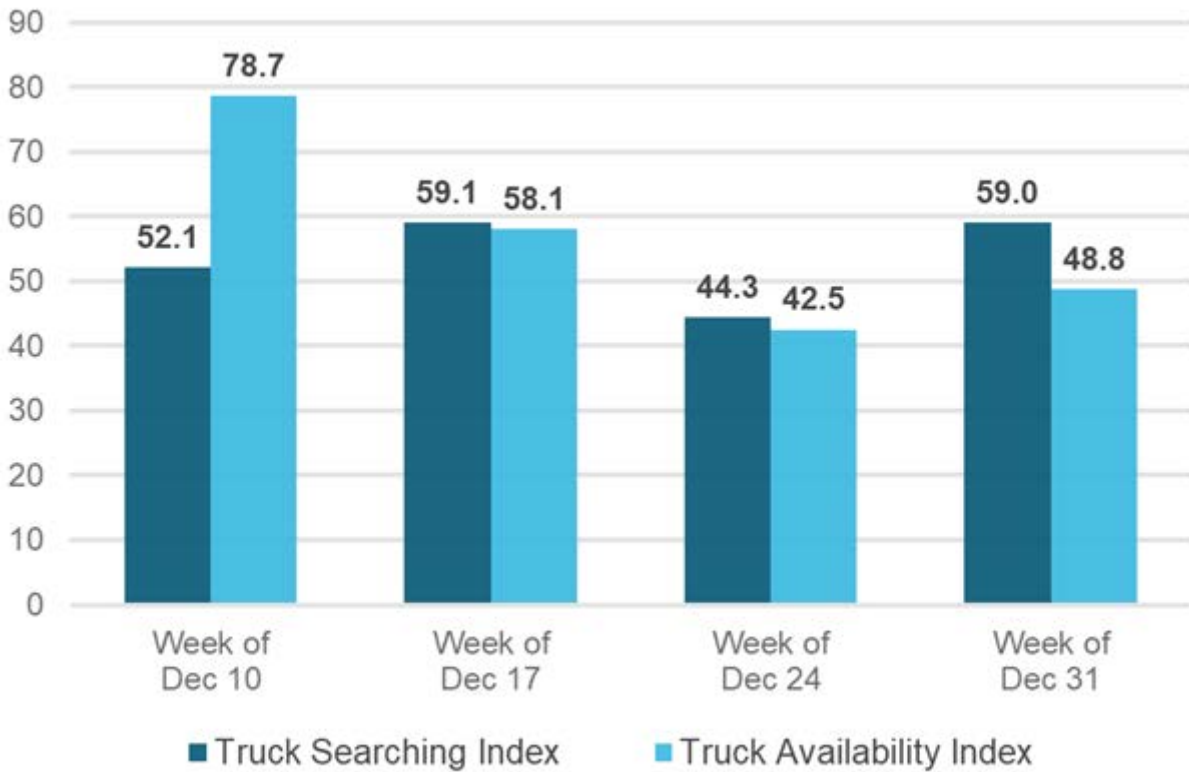
What is the Market Demand Index? The Market Demand Index (MDI) is a measure of relative truck demand in the spot market. It compares load availability to truck availability. Over the last four weeks MDI has on average **increased 6.6 points**. The latest week shows MDI is **up 8.4 from the previous week to 55.5**. **At this point last year MDI was 21.2.**

Load Searching vs. Load Availability



Load Availability increased 35.3% from the previous week. **Growth in Load Availability in the most recent week was more than growth in Load Searching. Load Searching increased 18.5%** from the previous week.

Truck Searching vs. Truck Availability

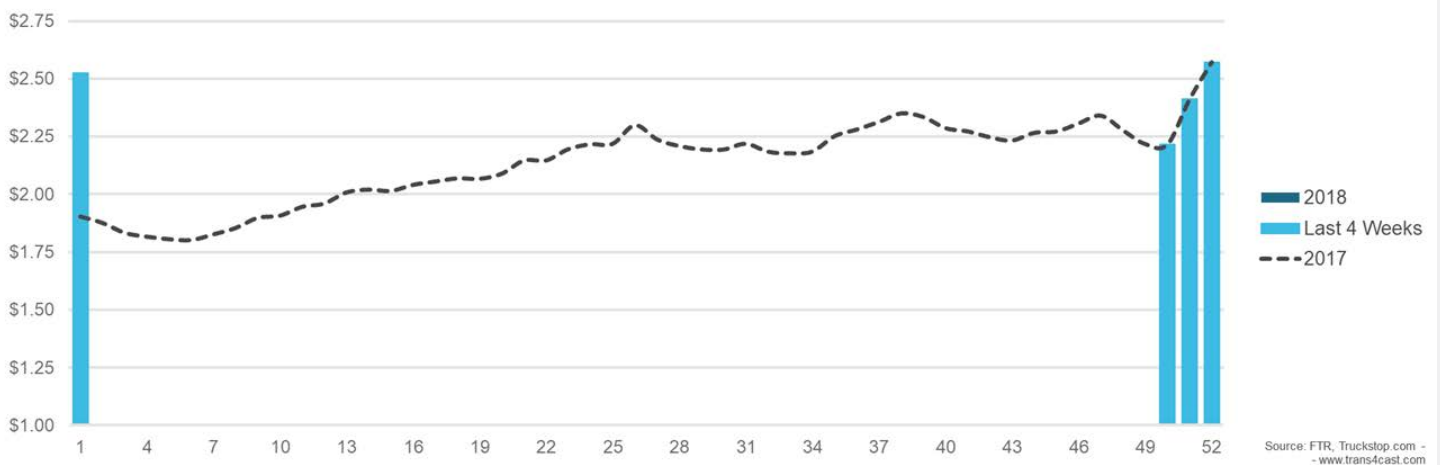


Source: FTR, Truckstop.com -- www.trans4cast.com

Truck

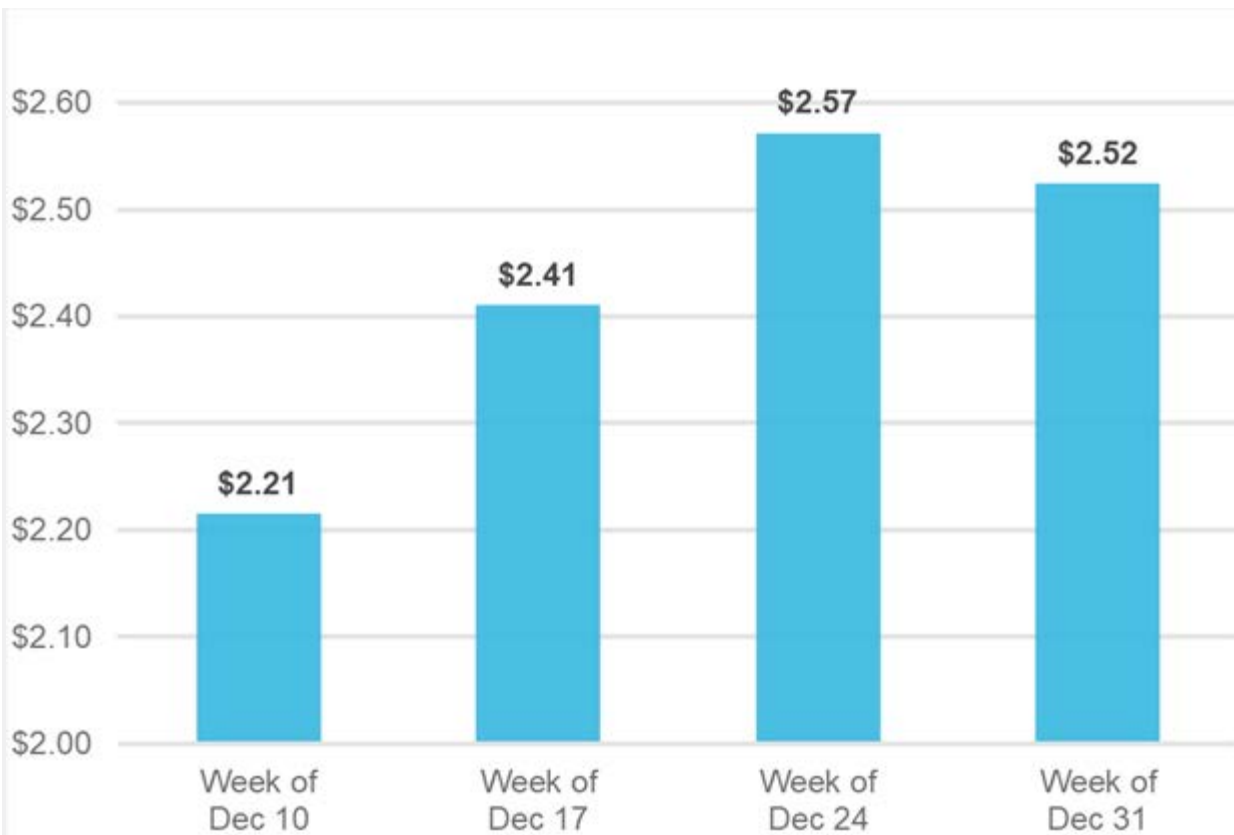
Availability increased 14.8% from the previous week. Growth in Truck Availability in the most recent week was less than growth in Truck Searching. Truck Searching decreased 33.1% from the previous week.

Rates 2018 YTD and 2017



Source: FTR, Truckstop.com - www.trans4cast.com

Last Four Weeks



Source: FTR, Truckstop.com -- www.trans4cast.com

Decreased

1.8% from previous week. This graph represents broker rates (including fuel) posted on the Truckstop.com load board. The latest week shows **rates were decreased 1.8% from the previous week to \$2.52.** **Over the last four weeks rates have averaged an increase of 3.4%. Rates are 32.6% higher versus this time last year.**