

Overall Summary

67.89% Demand (Loads)

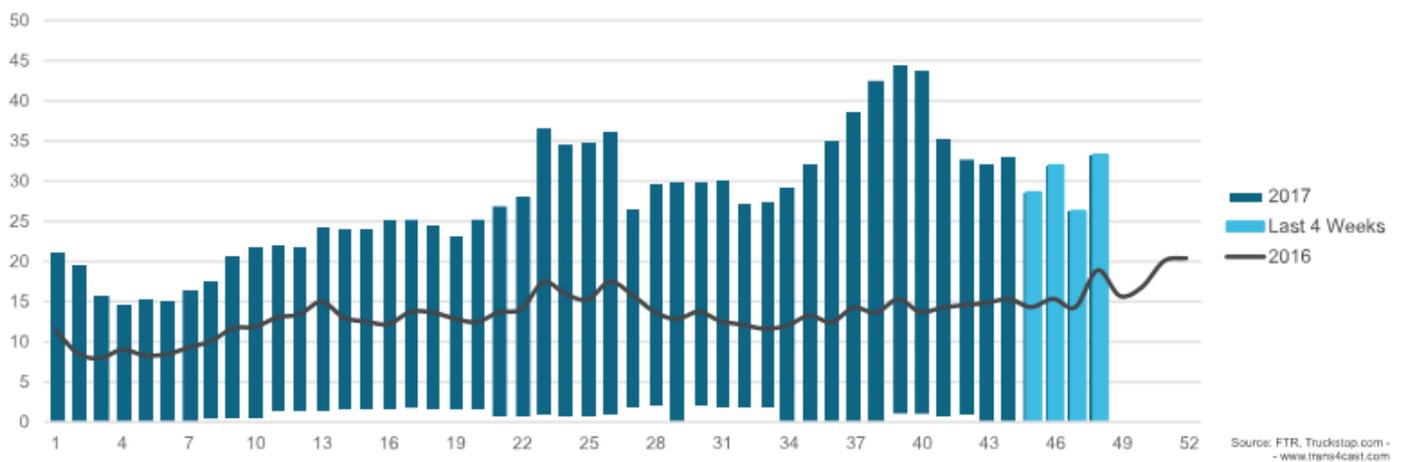
32.56% Supply (Trucks)

26.65% Market Pressure

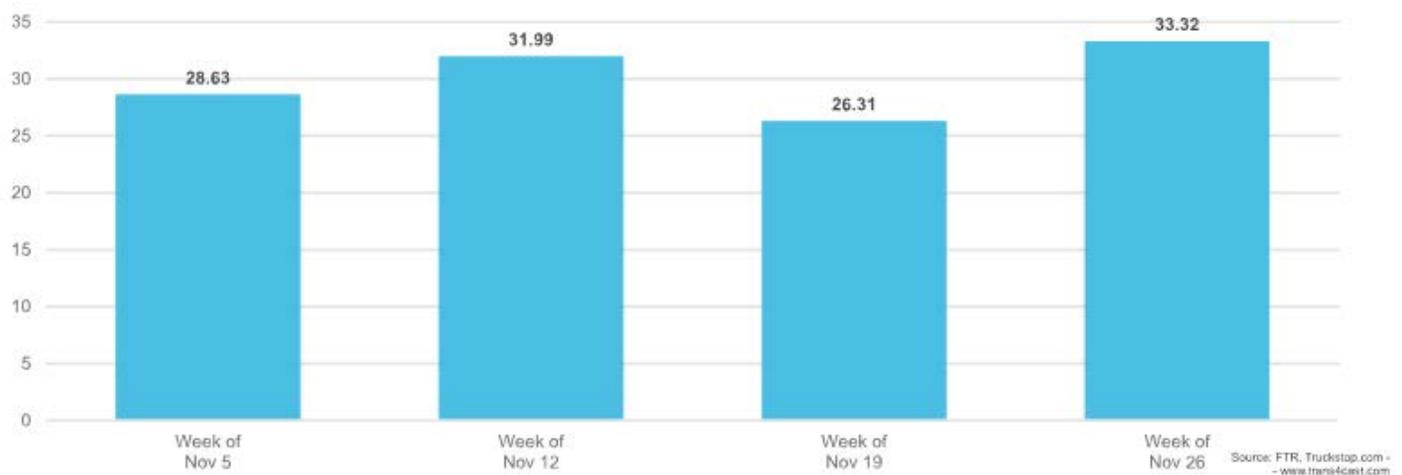
-1.52% Rates

Weekly Market Demand Index (MDI)

Up 7.0 points from the previous week.

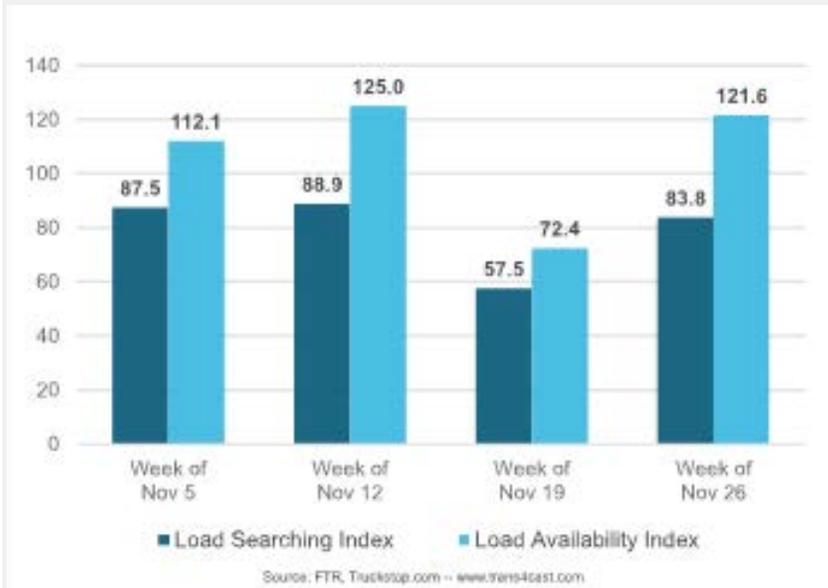


Last Four Weeks



What is the Market Demand Index? The Market Demand Index (MDI) is a measure of relative truck demand in the spot market. It compares load availability to truck availability. Over the last four weeks MDI has on average **increased 0.1 points**. The latest week shows MDI is **up 7.0 from the previous week to 33.3**. **At this point last year MDI was 18.9**.

Load Searching vs. Load Availability



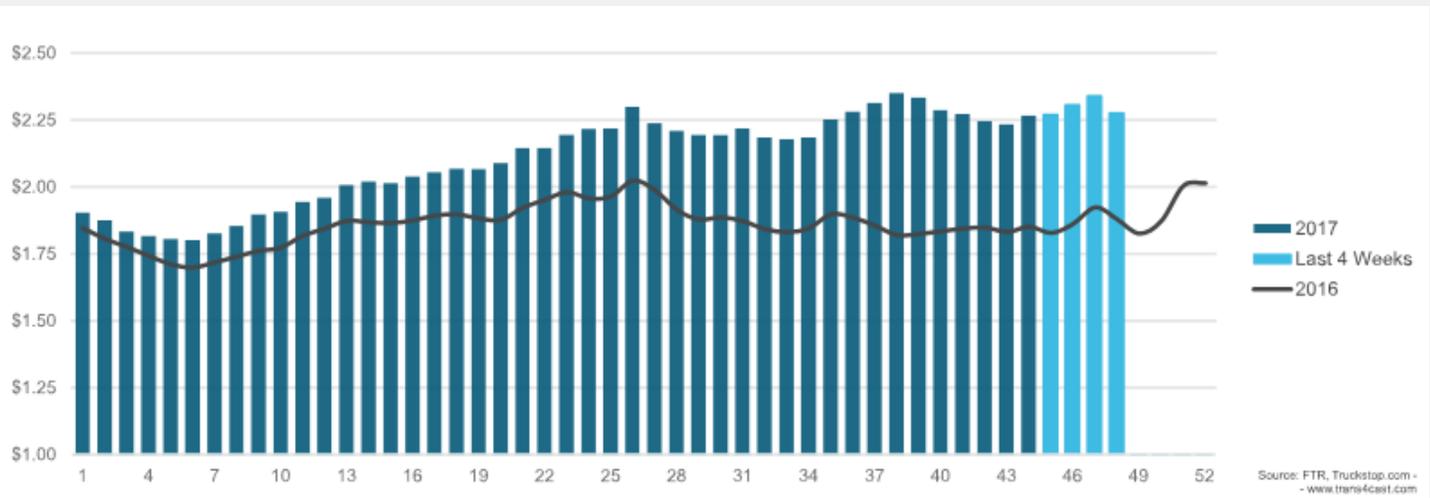
Load Availability increased 67.9% from the previous week. **Growth in Load Availability in the most recent week was more than growth in Load Searching. Load Searching increased 45.7%** from the previous week.

Truck Searching vs. Truck Availability

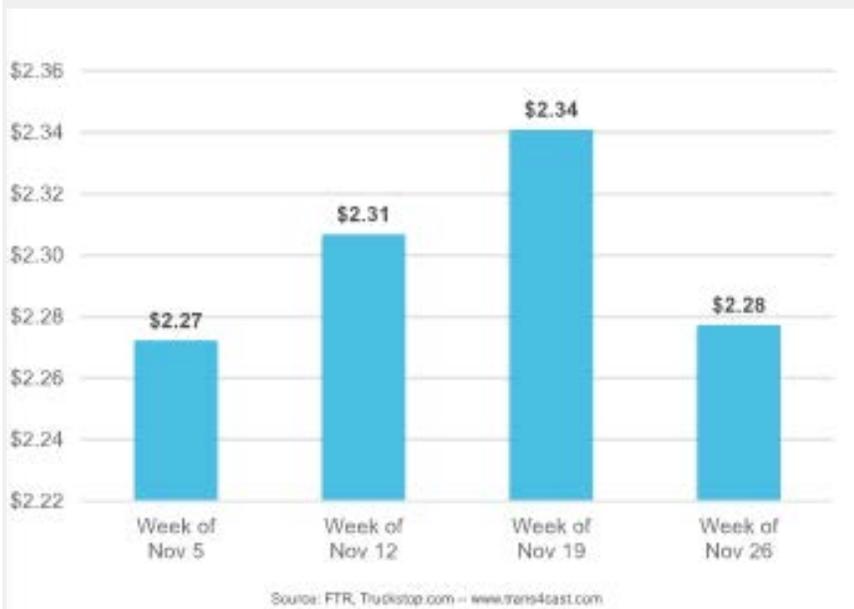


Truck Availability increased 32.6% from the previous week. **Growth in Truck Availability in the most recent week was less than growth in Truck Searching. Truck Searching increased 90.2%** from the previous week.

Rates 2017 YTD and 2016

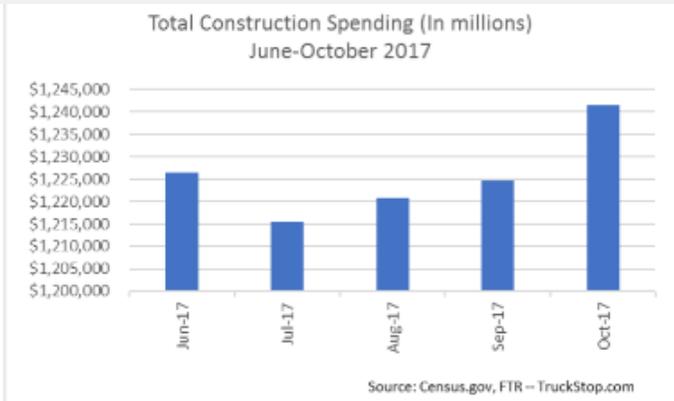


Last Four Weeks



Decreased 2.7% from previous week. This graph represents broker rates (including fuel) posted on the Truckstop.com load board. The latest week shows **rates were decreased 2.7% from the previous week to \$2.28.** **Over the last four weeks rates have averaged an increase of 0.1%.** **Rates are 21.3% higher versus this time last year.**

October Construction.... was better than expected



One tell-tale sign of a healthy economy is how much money is being spent on both private and public construction. For the month of October, we had better than expected results overall and positive gains in both private and public construction.

Total construction came in at an estimated \$1241.5 billion which is 1.5% higher than the revised September 2017 estimate of \$1,224.6 billion and is 2.9% than October 2016 number of \$1206.6 billion. For the first ten months of 2017, we have seen an increase of 4.1% over the same period from 2016. We keep hearing the media talk about a potential cool down, but it's hard to imagine that it will be in the next few months with the continued strength we have been seeing.

Private Construction

Private construction was positive to the tune of \$949.9 billion (.6% increase over revised September) and was driven by gains in both Residential (+.4%) and Non-Residential (+.9) Construction. The construction of new single-family homes versus one year ago show an increase of 8.9% and should give some confidence to the fleets who are in the business of hauling building materials.

Public Construction

We saw a surprising increase in Public Construction spending coming in at \$291.6 and +3.9% higher than the revised September estimate of \$280.7 billion. Spending in the Public Construction was propped up by healthy percentage gains in Office Construction at +11.7%, a +10.9% increase in Educational Construction, and a +8.1% increase in Healthcare Construction.

What Does It Mean?

With the continued show of strength in these numbers month over month, we should see strength in the GDP numbers over the next few months as both public and private spending benefits firms and shippers of all sizes.