



## Canal Risk Management Services For Non Fleet Accounts 012017

Canal Insurance Company understands that safety managers face scheduling on-time and safe delivery challenges every day. That's why we've created a Risk Management Services Unit to help our insureds. We'll provide evaluations of your operations and help you develop safety plans for the future. Risk Management Services offers information and training on issues that really matter to safety managers such as keeping drivers on the road, shipment deliveries intact and on-time as well as containing operational and insurance costs. As a Canal insured you'll have access to a variety of "live" and on-line training materials and seminars and other risk management services including:

- Safety Training and Communications • Tips on Defensive Driving
- Developing Safety Policies and Procedures
- Improving CSA Scores
- Assistance with DOT Compliance and Inspections

## SAFETY RESOURCES FOR INSUREDS

Canal has developed partnerships with several well-respected companies to offer our insureds free and discounted services to help manage several areas of fleet safety to save insureds time and money.



<http://www.ataassociates.com/Canal.htm>

In the course of working on more than 5,000 cases over the last forty years, we have been exposed to countless scenarios involving vehicle, marine and workplace accidents. Performing forensic engineering, incident investigation and advanced vehicle testing for the trucking industry has been a core focus for most of our firm's history. As a result, we have had a unique opportunity to witness and analyze the actions and practices that create dangerous situations out on the road; while at the same time proposing alternative actions that could have prevented these incidents from occurring in the first place.

It is our hope, along with our friends at Canal Insurance Company, that the following videos and resources will inform, enhance and/or improve your own safety programs. The links below will take you to our videos and other resources. Please use the menu items at the top of the page to visit ATA's website or to contact us with your comments or questions.

Canal's partnership with ATA Associates, Inc. provides an array of safety training videos and reference material to enhance insured's safety programs.

[Coupling and Uncoupling](#) - (9:40) A step by step instruction for coupling and uncoupling a tractor/trailer rig.

[Aggressive vs. Conservative Driving](#) - (4:01) Comparing the two driving styles. Discussions are backed by scientific data.

[Surviving on the Road with Trucks](#) - (6:43) Raising awareness of the hazards personal vehicle drivers face when in traffic with trucks & big rigs.

[Road Series 1 - A Simple Safety Session](#) - (12:21) Blind spots, following & stopping distances, reporting an accident and more.

[Road Series 2: After the Accident](#) - (15:45) Instruction on actions to take after being involved in an accident.

[Road Series 3: Level 1 Inspections](#) - (14:44) Information for the driver on Level 1 and Level 5 inspections.

[Check out our series of "60 Seconds for Safety" videos.](#)

[Detective Diesel Driver Training Series](#) Follow Detective Diesel and P.T. as they bring an exciting new animated format to driver training programs.



<https://www.ijkellertraining.com/partners/canal/>

Canal is committed to continually improving systems, products and services - and in the end, they believe that relationships matter. That is their strongest commitment of all. Canal is pleased to partner with J. J. Keller to provide insureds access to top of the line safety tools and references. Below are the services J. J. Keller offers Canal Insurance Company customers.

**Instructions:**

1. Browse the Online Courses and Video Library listed below and identify topics you can apply in your workplace.
  - [Online Courses](#) (Insured co-pay is \$15 for each 90-day individual enrollment)
  - [Video Library](#) (Insured co-pay is \$35 for each 30-day video link requested)
2. Select your desired titles and complete the contact form below, listing the titles in which you are interested.
3. For NEW interactive course requests, first upload your list of students by completing the [Employee Roster](#). Once completed, save and send a copy to [canal@jjkeller.com](mailto:canal@jjkeller.com). A J. J. Keller representative will contact you to enroll your students in the desired courses.

## Driver Recognition Award

Attention Safety and Fleet managers, do you want to recognize your employee's safe driving record? If you're a Canal insured, you can NOW present a personalized award certificate to show your appreciation either on a monthly, quarterly or yearly basis. Canal will prepare the award certificate and mail it to you with the pin.

